




Inachee (*noun*) [In-a-chee-]: Home Grown Energy in Motion.

Profile

	<p>Doreen K. Mwesigye, BA (Educ), Dipl (Mgt), MA (Hr)</p> <p><i>I have over 12 years of experience in private sector promotion and facilitation following my work with DHL International, Enterprise Uganda and currently my entrepreneurial role in Job Connect Limited, a leading recruitment and Business Development consultancy firm where I am the Managing Director. We are currently located in Uganda, Tanzania and Southern Sudan.</i></p> <p><i>Furthermore I have significant training in Business development consultancy, Business counselling; project monitoring and evaluation; and business promotion and facilitation.</i></p> <p><i>My key strengths which include being a team player, being highly motivated and able to work under pressure to meet your deadlines as well as exposure to modern business practices , training and skills will be on hand to help me, help you succeed.</i></p>
<p>Role</p> <p>Contact:</p>	<p>Team Leader, Advisory</p> <p>Plot 14 Kanjokya Street P. O Box 7668 Kampala, Uganda Tel(O): +256 414 599 433 e-mail: dmwesigye@inachee.com</p>

Personal statement

In addition to my education and experience, I am a successful entrepreneur and I will be responsible for providing a range of business/management advisory services to your Small and Medium Enterprise (SME) with a view to improve the operational efficiency and competitiveness. Some of the key services I have provided to entities like you include:

- Training of personnel in generic fields;
- Human resource placements and contractual management;
- Business diagnostic studies and evaluations;
- Provision of Business Counselling and Advisory services to help SME clients to resolve identified problems/challenges;
- Business Opportunity identification;
- Business linkage between SMEs and Trans National Corporations; and
- preparation of business plans.

Sector Experience, Consultancies and Policy papers

- Conducted over 200 Diagnostic studies as part of role profile with various clients. The diagnostic studies followed an established cycle starting from the training workshop to the diagnostic study which focuses on the enterprise's functional areas to the discussions of the outcome of the study and finally to the hand holding process of meeting the challenges.
- Conducted over 200 Business-counselling sessions with various clients assisting them implement good business practices in their Businesses.
- Conducted a Diagnostic evaluation for a major FM radio station.
- Conducted training in customer care to staff members of a major national courier company.
- Prepared a Business profile for a printing company that was seeking a joint venture with Malaysian partners.
- Prepared a comprehensive Market plan for an International courier and also implemented some of the strategies for Market Penetration.
- Prepared a Business Plan for a Fast Food eatery located in the centre of Kabalagala trading centre. The purpose of the Business Plan was to source for loan finance from a financial institution.
- Researched and wrote a paper “ *UPE and its impact on child domestic workers and income generation for SMEs*” as part of Post Graduate course requirement.
- Prepared and implemented a concept paper “ *How to make SMEs more growth oriented and competitive through implementation of best Business practices*”

Education and short courses

- Uganda Management Institute - Kampala, M.A Human Resources, 2005
- Uganda Management Institute – Kampala, Post Graduate Diploma in Management, 2001/2002
- Makerere University Kampala, B.A (arts) Hons degree Education, 1997
- Uganda Management Institute - Kampala, Two week course in customer care, June 2002
- Enterprise Uganda, Two week Entrepreneurship Development Course, December 2003

Employment summary

- 2005-Present **Managing Director, Job Connect Ltd**
Mandate: Providing Employment and Business development solutions quickly and efficiently through provision of training, business orientation and business development services.
- 2003-2005 **Business Development/Advisory Consultant, Enterprise Uganda**
Mandate: Promote development of Small and Medium Sized Enterprises (SMEs) to become the vehicle for expanding production, sustainable jobs and enhancing economic growth through provision of Entrepreneurship training and business development services.
- 1998- 2003 **Import Express Coordinator (Uganda, Kenya, Burundi), DHL International**
Mandate: Increase client profile and revenue for company.

Hobbies and interests

When I am not looking after my lovely family which includes 3 children (a girl and two boys) I like to enjoy other activities:

1. **Swimming** – Enjoy a good leisure swim to keep fit. I used to swim at competition level for Africa Hall while at Makerere University.
2. **Counselling**- I enjoy counselling young married couples.